



## ADP Signals Labor Market Weakness

The Fed and most investors primarily assess the labor market based on the monthly BLS employment report. To better guide those estimates, various reports, such as the monthly ADP report, can be helpful. We say "can be" because, since the pandemic, ADP has been less correlated with the BLS than it was before the pandemic. Regardless, ADP is a more accurate gauge of the labor market, as it utilizes actual payroll records from over 400,000 businesses. In contrast, the BLS relies on surveys of approximately 150,000 companies and individuals.

ADP's recent trend and yesterday's data are worth noting. ADP was expected to report that the economy gained 99k jobs. Instead, they said it lost 33k jobs, the first decline in over two years. The graph below compares the three-month moving average of the change in ADP and the BLS payrolls growth. As shown, ADP job growth is averaging 18,667 new jobs a month, almost 100k less than the BLS is reporting.

While it's easy to blame tariffs for recent weakness, the Tweet of the Day, courtesy of ZeroHedge, below shows something more concerning. According to the ADP, June saw the largest decline in service sector payrolls (-66,000) since March 2020. While 52k of the losses came from education and health, which tend to be seasonally volatile, the trend is poor. The current estimate for the BLS is +100k. ADP data argues we could get a surprise catch down. Stay tuned!

## ADP vs BLS- 3 Month Moving Average



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## What To Watch Today

### Earnings

- No earnings releases today.

### Economy

| Thursday July 03 2025 |    |                                      | Actual | Previous | Consensus | Forecast |  |  |
|-----------------------|----|--------------------------------------|--------|----------|-----------|----------|--|--|
| 07:30 AM              | US | Government Payrolls JUN              |        | -1K      |           | 0.0K     |  |  |
| 07:30 AM              | US | Jobless Claims 4-week Average JUN/28 |        | 245K     |           | 246.0K   |  |  |
| 07:30 AM              | US | Manufacturing Payrolls JUN           |        | -8K      | -6K       | 15.0K    |  |  |
| 07:30 AM              | US | Nonfarm Payrolls Private JUN         |        | 140K     | 110K      | 100.0K   |  |  |
| 07:30 AM              | US | U-6 Unemployment Rate JUN            |        | 7.8%     |           | 7.8%     |  |  |
| 08:45 AM              | US | S&P Global Composite PMI Final JUN   |        | 53       | 52.8      | 52.8     |  |  |
| 08:45 AM              | US | S&P Global Services PMI Final JUN    |        | 53.7     | 53.1      | 53.1     |  |  |
| 09:00 AM              | US | ISM Services PMI JUN                 |        | 49.9     | 50.5      | 49.7     |  |  |
| 09:00 AM              | US | Factory Orders MoM MAY               |        | -3.7%    | 8%        | 9.5%     |  |  |
| 09:00 AM              | US | Factory Orders ex Transportation MAY |        | -0.5%    |           | 0.9%     |  |  |
| 09:00 AM              | US | ISM Services Business Activity JUN   |        | 50       |           | 49.8     |  |  |
| 09:00 AM              | US | ISM Services Employment JUN          |        | 50.7     |           | 51.1     |  |  |
| 09:00 AM              | US | ISM Services New Orders JUN          |        | 46.4     |           | 46.3     |  |  |
| 09:00 AM              | US | ISM Services Prices JUN              |        | 68.7     |           | 69.4     |  |  |
| 09:30 AM              | US | EIA Natural Gas Stocks Change JUN/27 |        | 96Bcf    |           |          |  |  |

## Market Trading Update

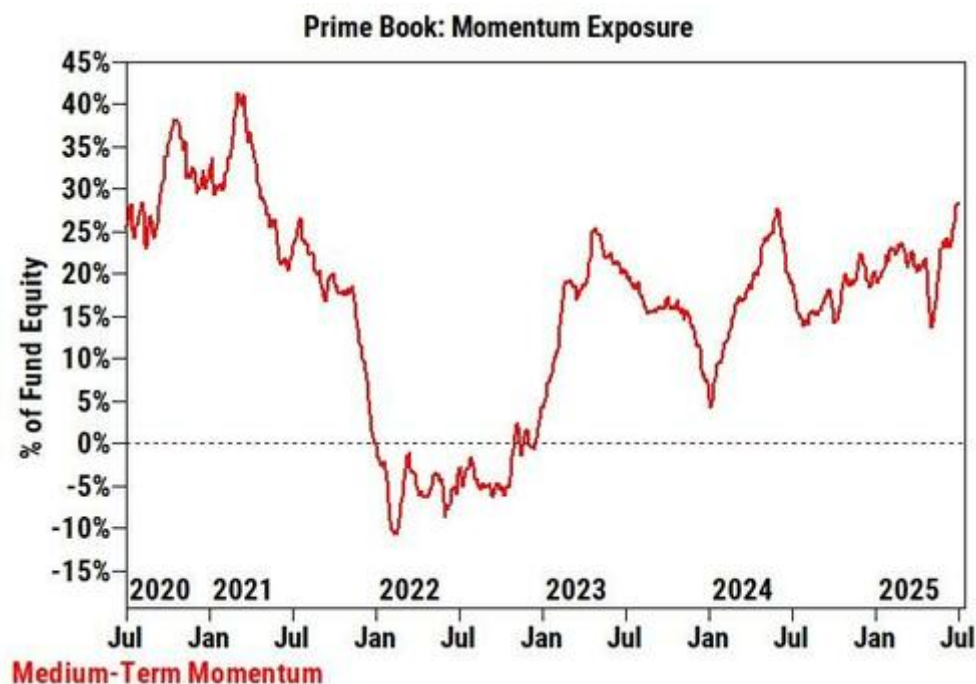
Yesterday, we presented the bull/bear case for the market. Interestingly, there was a sharp market rotation on Tuesday as momentum gave way to value stocks as shown.

| Name                                     | Ticker    | Q2-2025 | 1-Jul | Ticker    | Name                                     |
|------------------------------------------|-----------|---------|-------|-----------|------------------------------------------|
| AI Winners vs AI At Risk                 | GSPUIARTI | 12.5%   | 3.9%  | GSPUIVLSG | Long Value vs Secular Growth             |
| Secular Growth vs Bond Proxies           | GSPUSGBO  | 30.7%   | 1.3%  | GSPUSPND  | Goods vs Services Spending               |
| New Tech vs Expensive Defensives         | GSPUNEXT  | 29.9%   | 1.3%  | GSPUGLPP  | GLP-1 Exposed vs At Risk                 |
| Cyclicals/Defensives ex-Commodities      | GSPUCYDE  | 15.5%   | 1.4%  | GSPUSBCP  | Low vs High Stock Based Comp             |
| Infrastructure vs Hedge                  | GSPUINFS  | 12.6%   | 0.9%  | GSPUCADR  | China ADR/HK listing vs ADR-only         |
| Hi Growth Hi Margin vs Lo Margin         | GSPUHGMP  | 11.9%   | 0.4%  | GSPUFCFP  | High vs Low Free Cash Flow               |
| Nat Gas vs Oily Energy                   | GSPUNATO  | 11.7%   | -0.2% | GSPUSTAG  | L/S Stagflation                          |
| Republican Policy Pair                   | GSP24REP  | 11.2%   | -0.4% | GSPUMENP  | MegaCap Tech vs Non Profitable Tech      |
| Low Income Consumer vs Housing           | GSPULOHQ  | 9.0%    | 0.1%  | GSPUHCVC  | Commercial vs Clinical Biotech           |
| China vs US Sales Exposure               | GSPRCHSL  | 8.6%    | 0.1%  | GSPUTAXP  | Corporate Tax Factor                     |
| HF VIP vs VIP Short                      | GSTHVIPP  | 8.5%    | 0.3%  | GSPRMUTL  | MF OWs vs UWs                            |
| China ADR/HK listing vs ADR-only         | GSPUCADR  | 2.3%    | 0.5%  | GSPUHGMP  | Hi Growth Hi Margin vs Lo Margin         |
| Strong vs Weak Balance Sheet             | GSPRLEVR  | 2.2%    | 0.3%  | GSPUPROF  | Small Cap Hi vs Lo Profitability         |
| Corporate Tax Factor                     | GSPUTAXP  | 0.8%    | 0.1%  | GSPRCHSL  | China vs US Sales Exposure               |
| High vs Low Free Cash Flow               | GSPUFCFP  | -1.7%   | 0.4%  | GSPUCYDE  | Cyclicals/Defensives ex-Commodities      |
| GLP-1 Exposed vs At Risk                 | GSPUGLPP  | -2.6%   | -0.4% | GSPRHVMS  | Hedge Fund VIPs vs Most Short            |
| MF OWs vs UWs                            | GSPRMUTL  | -3.2%   | -0.5% | GSPUEWCV  | SPX Equal Weight vs Cyclicals            |
| High Stable vs Low Variable Gross Margin | GSPUGMPT  | -3.9%   | -0.2% | GSPRUCIT  | China vs US Internet                     |
| Small Cap Hi vs Lo Profitability         | GSPUPROF  | -4.9%   | -1.2% | GSPUGMPT  | High Stable vs Low Variable Gross Margin |
| Goods vs Services Spending               | GSPUSPND  | -5.4%   | -1.4% | GSPUSOSE  | Software vs Semis                        |
| AI Power vs AI Hardware ex-Power         | GSPUIAPO  | -5.8%   | -1.1% | GSTHVIPP  | HF VIP vs VIP Short                      |
| SPX Equal Weight vs Cyclicals            | GSPUEWCV  | -5.8%   | -0.8% | GSPUINFS  | Infrastructure vs Hedge                  |
| Hedge Fund VIPs vs Most Short            | GSPRHVMS  | -6.4%   | -1.5% | GSPUIAPO  | AI Power vs AI Hardware ex-Power         |
| MegaCap Tech vs Non Profitable Tech      | GSPUMENP  | -6.5%   | -1.9% | GSPRLEVR  | Strong vs Weak Balance Sheet             |
| Software vs Semis                        | GSPUSOSE  | -10.2%  | -1.9% | GSP24REP  | Republican Policy Pair                   |
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| Long Value vs Secular Growth             | GSPUIVLSG | -18.7%  | -2.0% | GSPUNEXT  | New Tech vs Expensive Defensives         |
| L/S Stagflation                          | GSPUSTAG  | -19.8%  | -3.4% | GSPUIARTI | AI Winners vs AI At Risk                 |
| China vs US Internet                     | GSPRUCIT  | -21.9%  | -6.9% | GSPUNATO  | Nat Gas vs Oily Energy                   |

While many headlines suggested that the rotation meant the ?MoMo? trade was over, it was just the beginning of the month?s portfolio rebalancing. Managers went into the end of the quarter holding their best performers, and after booking the gains for the quarter, rebalanced those holdings on the 1st.

Yesterday, we saw the AI leaders lead the charge once again as managers added to those holdings heading into earnings season, which begins with the financials late next week.

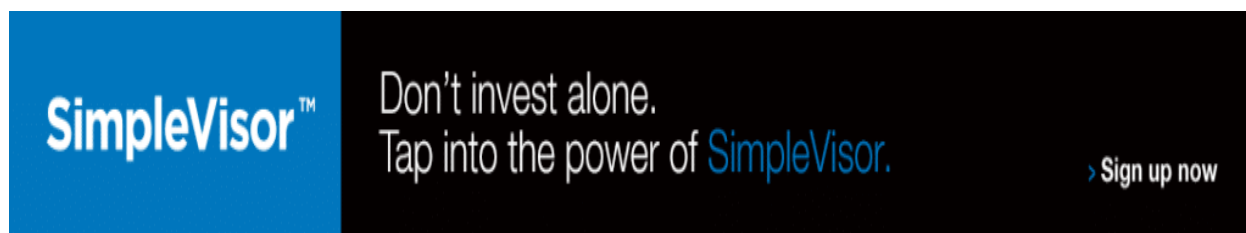
Despite the more bearish commentators who keep looking for any catalyst for a pullback, the momentum trade continues to be the market driver from the *Liberation Day* lows.



With that stated, the market is indeed overbought on several levels, with the deviation from the 50-DMA becoming more extended. We will likely see a pullback towards the recent breakout levels to turn that previous resistance level into support. However, those pullbacks will likely be bought with professional investors still trailing the market and underexposed.



Continue to hold long exposure in portfolios as there are few catalysts for a pullback, particularly with expectations for earnings vastly lowered. We continue to think that the next potential for a more significant correction (3-5%) will not come until later this summer. However, as is always the case, the unexpected happens, so continue to manage portfolio risk accordingly.



## Tesla Car Sales Stagnate

Tesla (TSLA) reported a 13.5% decline in global vehicle deliveries for the second quarter, with 384,122 vehicles delivered compared to 443,956 the previous year. The decline follows a similar 13% drop in the first quarter. As things stand now, Tesla is on course for a second consecutive annual sales decline.

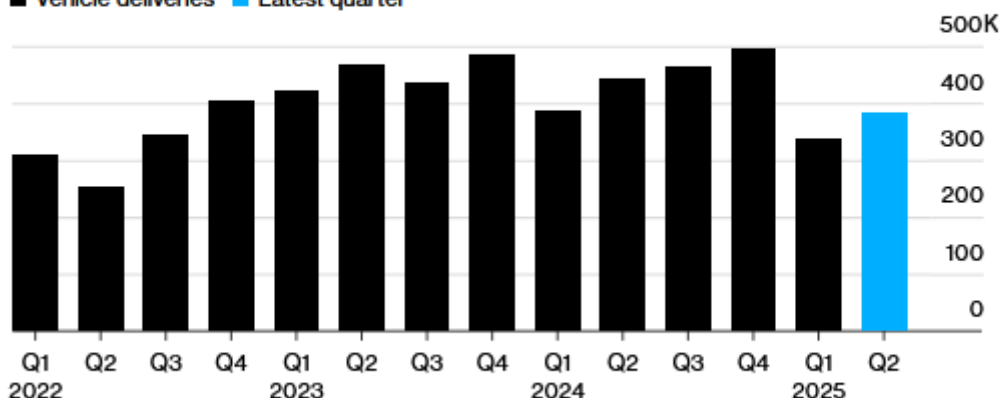
Its weakness, as shown below courtesy of Bloomberg, is driven by a combination of factors, including an aging vehicle lineup, increased competition from other automakers, and, more recently, a backlash against CEO Elon Musk's political stances. To help improve its revenue, Tesla is rapidly advancing its robo taxi business and promises more affordable models. Neither has impacted sales to this point. While those may help on the sales front, new headwinds in the form of intense competition from China and the likely rollback of regulatory credits may offset any gains it can make.

The second graph below shows that the share price of Tesla has stagnated alongside its sales. That said, it still has much more expensive valuations than its chief competitors.

### Tesla Sales Dropped 13% in Second Quarter

Carmaker may be headed for another annual drop

■ Vehicle deliveries ■ Latest quarter



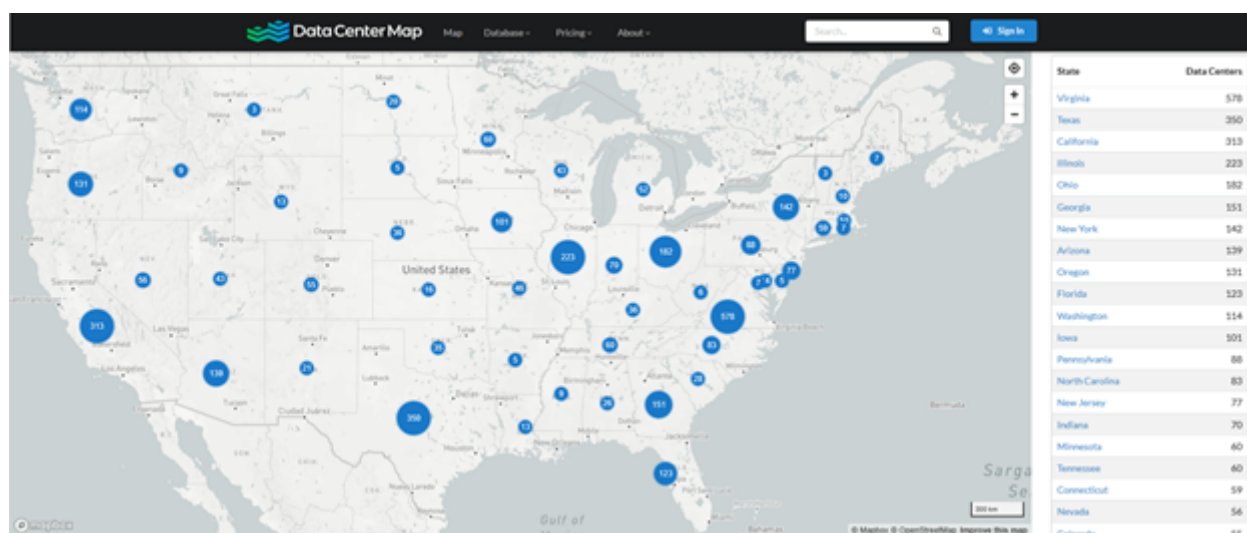
Source: Company statements



## Behind The Meter Solutions- Investment Guide

Part 1 of this article ([Fueling AI Data Centers: Behind The Meter Solutions](#)) explained how data centers are leveraging the abundance and relative affordability of natural gas to fuel Behind the Meter (BTM) power generators. Part Two advances the discussion to investing in this promising innovation.

This article looks past the data center operators and focuses on the natural gas pipelines and the manufacturers of natural gas power plant equipment. We also highlight a couple of well-traded ETFs with exposure to Behind the Meter solutions and a company with a unique product for on-site power generation. Lastly, we address some key considerations and risks associated with such investments.



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## Tweet of the Day



**zero hedge**  @zerohedge · 20m



According to **ADP**, June had the biggest drop in service jobs since the US economy shut down in March 2020 for covid, driven by just two categories of jobs.



?Want to achieve better long-term success in managing your portfolio? Here are our [15-trading rules for managing market risks.](#)?

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