

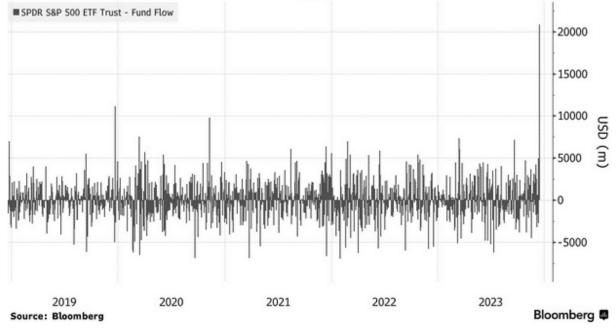
SPY Sees A Massive Inflow Of Funds

Per a Bloomberg article entitled <u>World?s Biggest ETF See Record \$21 Billion Flow on Stock Rally</u>, the ETF SPY saw a massive \$20+ billion inflow of funds last Friday. Interestingly, the Nasdaq 100 (QQQ) had a record \$5.2 billion outflow. At the same time, the equal-weighted S&P 500 (RSP) saw inflows of \$2.1 billion last week. The flow differences are enormous. What gives?

Per Bloomberg, ? Friday was the final trading day before the S&P 500 and Nasdaq 100?s rebalancings went into effect, which can prompt funds managing trillions of dollars to readjust to align with new index compositions. Roughly \$5 trillion of options also expired on the same day, which generally sees Wall Street managers roll over existing positions or start new ones.? The Nasdaq 100 is up 53% this year, the S&P 500 (SPY) rose 25%, and the equal-weighted S&P 500 is up 12%. Given the massive performance imbalances, many retail and institutional money managers are taking profits and rebalancing. Todd Sohn, from Strategas, thinks the large flows in and out of SPY, QQQ, and RSP last week may be investors? seeking to further reduce exposure to Magnificent 7-type weights as 2024 begins.?

We caution you not to read too much into year-end machinations. Todd may be correct, but the preponderance of passive investment strategies coupled with such significant index performance discrepancies makes for massive year-end rebalancing needs. Todd may be onto something if we see similar trading behavior throughout January.





Earnings

Time	Symbol	Company Name	Market Cap▼	Fiscal Quarter Ending	Consensus EPS* Forecast	# Of Ests	Last Year's Report Date	Last Year's EPS*
2)	MU	Micron Technology, Inc.	\$89,390,986,284	Nov/2023	(\$1.14)	6	12/21/2022	(\$0.15)
<u> </u>	GIS	General Mills, Inc.	\$37,911,031,315	Nov/2023	\$1.15	9	12/20/2022	\$1.10
<u> </u>	TTC	Toro Company (The)	\$9,075,972,592	Oct/2023	\$0.56	4	12/21/2022	\$1.11
*)	BB	BlackBerry Limited	\$2,550,701,068	Nov/2023	(\$0.03)	2	12/20/2022	(\$0.06)
<u> </u>	WGO	Winnebago Industries, Inc.	\$2,180,556,322	Nov/2023	\$1.25	7	12/16/2022	\$2.07
2)	MLKN	MillerKnoll, Inc.	\$2,097,951,269	Nov/2023	\$0.52	1	12/21/2022	\$0.46
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_			· · ·	Nov/2023			Date	EPS*
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)	MU GIS TTC	Micron Technology, Inc. General Mills, Inc. Toro Company (The)	\$89,390,986,284 \$37,911,031,315 \$9,075,972,592 \$2,550,701,068	Nov/2023 Nov/2023 Oct/2023 Nov/2023	(\$1.14) \$1.15 \$0.56	6 9 4	12/21/2022 12/20/2022 12/21/2022	(\$0.15) \$1.10 \$1.11
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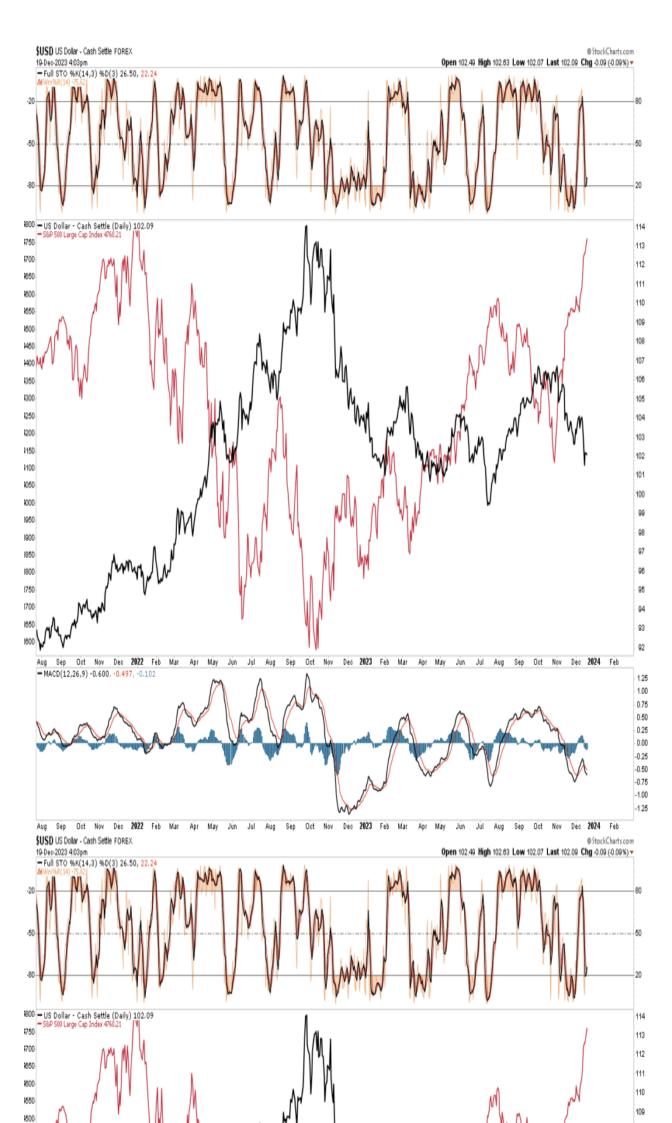
Economy

Time Event		Impact	Actual Dev	Consensus	Previous	
	WEDNESDAY, DECEMBER 20					
12:00 USD	MBA Mortgage Applications(Dec 15)		-		7.4%	ŷ
13:30 USD	Current Account(Q3)		-	- \$-196B	\$-212.1B	ŷ
15:00 USD	Consumer Confidence(Dec)		-		-	ŷ
15:00 USD	Existing Home Sales (MoM)(Nov)		-	- 3.77M	3.79M	ŷ
15:00 USD	Existing Home Sales Change (MoM)(Nov)		-		-4.1%	ŷ
15:30 USD	EIA Crude Oil Stocks Change(Dec 15)		-	2.233M	-4.259M	ŷ
18:00 USD	20-Year Bond Auction		-		4.78%	ŷ
Time Event		Impact	Actual Dev	Consensus	Previous	
	WEDNESDAY, DECEMBER 20					
12:00 USD	WEDNESDAY, DECEMBER 20 MBA Mortgage Applications(Dec 15)		-		7.4%	<u>ڼ</u>
			-		7.4% \$-212.1B	
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13:30 USD 15:00 USD 15:00 USD	MBA Mortgage Applications(Dec 15) Current Account(Q3) Consumer Confidence(Dec)		-	- \$-196B 	\$-212.1B -	Ö Ö
13:30 USD 15:00 USD 15:00 USD	MBA Mortgage Applications(Dec 15) Current Account(Q3) Consumer Confidence(Dec) Existing Home Sales (MoM)(Nov)		-	- \$-196B - 3.77M	\$-212.1B - 3.79M -4.1%	ΦΦΦΦΦ

Market Trading Update

As <u>we discussed yesterday</u>, record highs for the market are in sight, and there seems to be nothing to stop that run currently. However, one thing that could put a break on the rally is a reversal in the recent dollar weakness since the beginning of November. Going back to October 2022, the narrative began about the *?de-dollarization?* of the U.S. economy. While we argued that it was mostly a non-sensical argument, the weakness in the dollar contributed to the rally in U.S. equities. Unsurprisingly, the stock market peaked in July along with the bottoming of the dollar index.

The recent surge in the stock market coincides with a sell-off in the dollar. The dollar weakness and the more overbought conditions in the equity market have become a bit more extreme currently. While the dollar could weaken further in the near term, we are likely approaching a point of a reversal in the dollar, which would correspond with a 3-5% correction in the stock market.



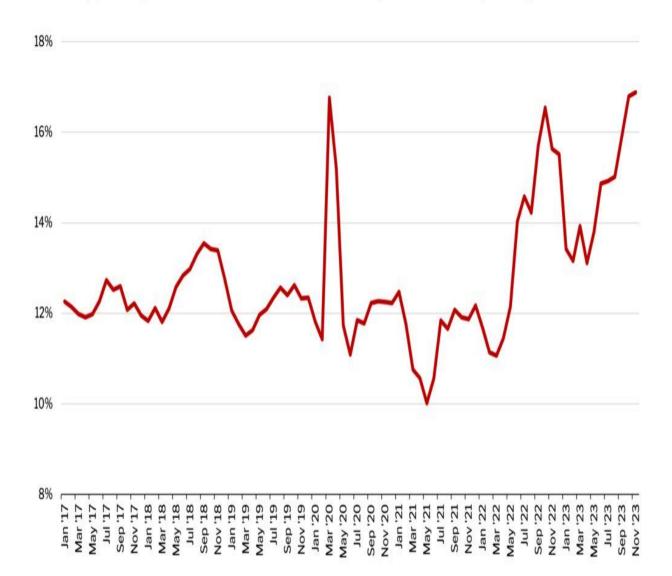


Almost-Homebuyers Get Cold Feet

Per the latest from Redfin, roughly 45,000 U.S. home purchase agreements were canceled in November. As the Redfin graph below shows, that accounts for 16.9% of homes under contract. Such is the most since at least 2017 and even eclipses the surge in March 2020. With mortgage rates falling, we suspect this number may decline.

While on the topic of home sales, the second graph from Redfin shows the absence of new listings over the last year is finally starting to turn up. Lower mortgage rates are making it a little easier for some homeowners to sell their houses and assume a new mortgage for a new purchase. As a result of increasing inventory, the average months of supply of homes on the market is up to 4.1 months. That stands about two months higher than this time in 2021 and 2022. However, it is still a relatively low number compared to pre-pandemic times.

Home Purchases Fell Through at Highest Rate on Record in November Monthly pending home sales that fell out of contract, as % of overall pending home sales



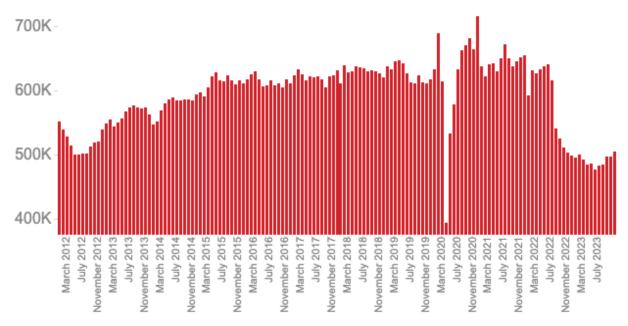
REDFIN

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New Listings

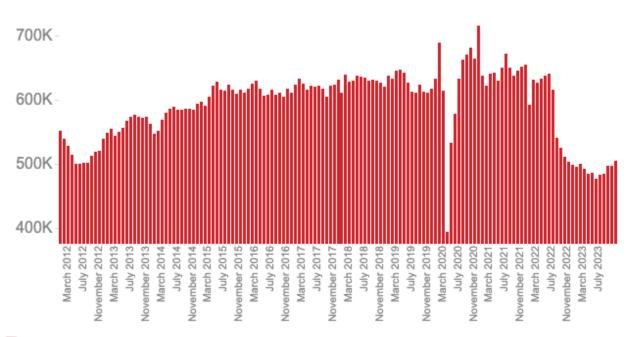
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REDFIN

New Listings

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REDFIN

Credit Card Borrowers Update

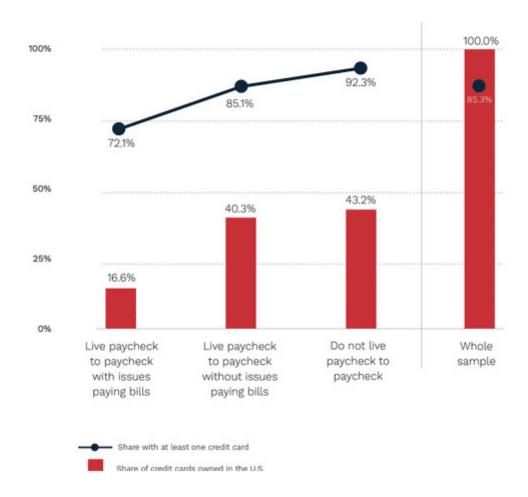
Given the importance of credit to personal consumption, it?s worth reviewing the latest report from the Lending Club. The title of the report is daunting: *Nearly 60% of Credit Cardholders in the U.S. Live Paycheck to Paycheck.* Equally problematic, they report that 40% of those with ?*super-prime*? credit scores live paycheck to paycheck. The graph below breaks down the data. Per the report:

Consumers living paycheck to paycheck own nearly 60% of the credit cards in the U.S. Moreover 80% of paycheck-to-paycheck consumers own at least one credit card, and two credit cards on average.

The data is more or less in line with last year. Accordingly, the trends are not worsening. With the unemployment rate historically low and jobs relatively easy to find, the data is not problematic for credit card companies. However, if unemployment turns up, the delinquency and default rates will follow, potentially posing problems for the banks.

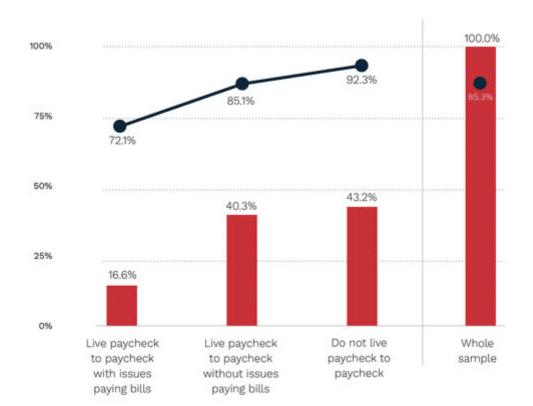
Credit card ownership

Share of consumers who own credit cards, by financial lifestyle

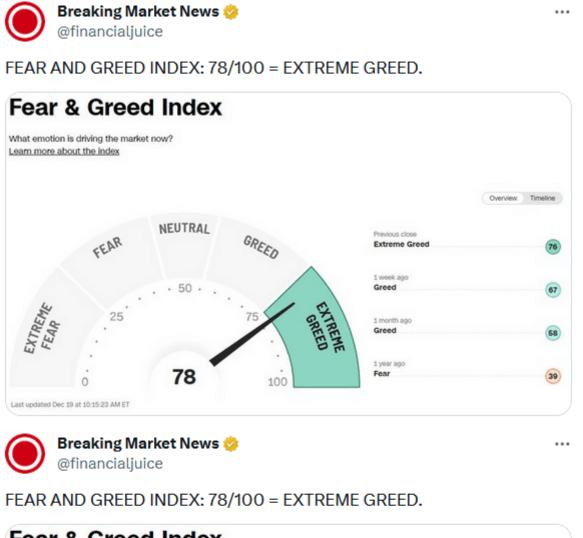


Credit card ownership

Share of consumers who own credit cards, by financial lifestyle



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