

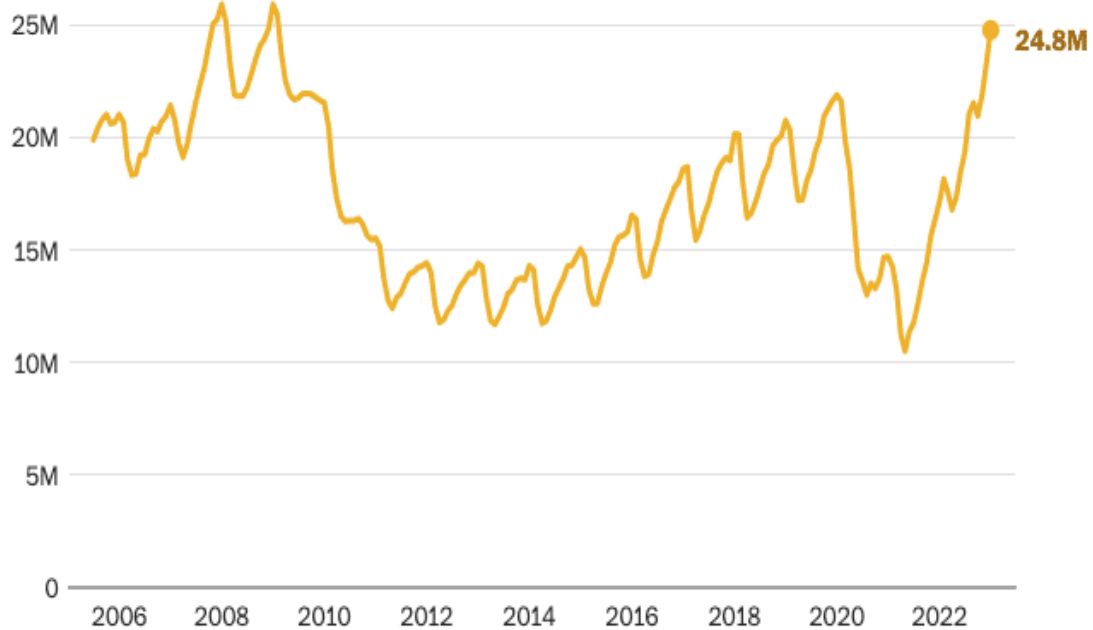
## Delinquent Consumer Loans on the Rise

The chart below showing delinquent consumer loans is concerning but misleading. At first blush, the number of delinquent consumer loans is nearing the peak of the 2008 recession. That stat should be very worrisome on its own. However, the amount of consumer loans has more than doubled since 2008. Therefore, the percentage of delinquent consumer loans is only half of the 2008 peak.

While the percentage of delinquent consumer loans is not problematic, the sharply rising trend is. Further, [Heather Long of the Washington Post](#) notes, *“Many households are also behind on their utility bills: 20.5 million homes had overdue balances in January, according to the National Energy Assistance Directors Association.”* Per the article, the bottom 60% of earners contribute about 40% of GDP growth. People delinquent on loans are likely getting financially squeezed due to falling real wages and will be forced to reduce their consumption. If the unemployment rate rises, the problem will worsen. The article ends as follows: *“The flares are going off. If the economy does fall into a recession, it will only get more perilous for those at the bottom.”*

## Total delinquent consumer loans in the United States

Includes credit card, auto loans and consumer finance loans



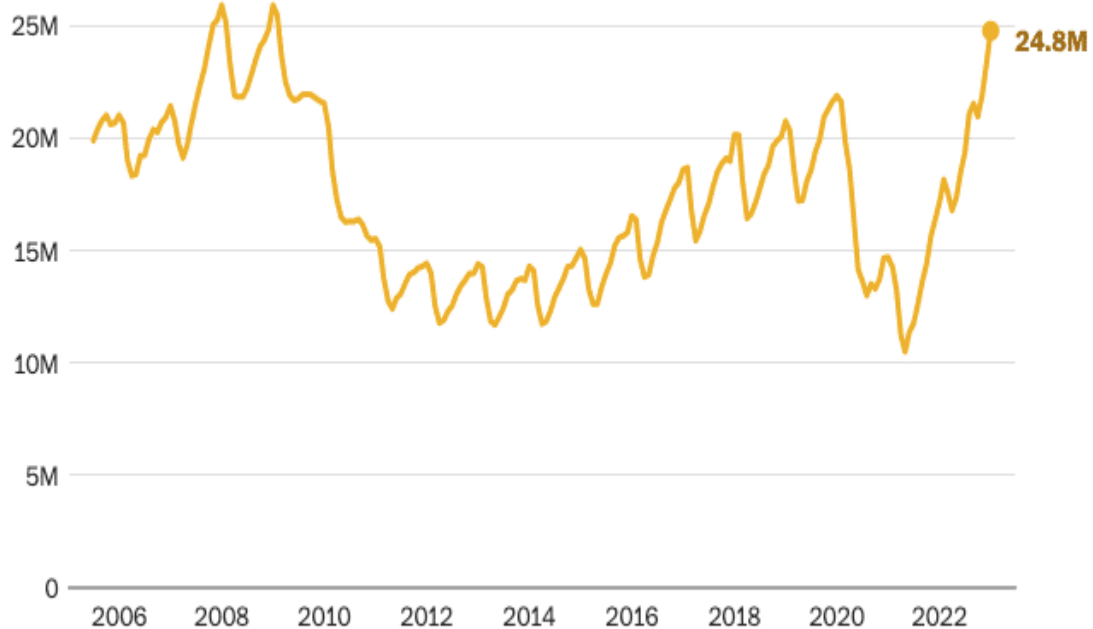
Not seasonally adjusted

Source: Moody's Analytics, Equifax

THE WASHINGTON POST

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



Not seasonally adjusted

Source: Moody's Analytics, Equifax

THE WASHINGTON POST

**What To Watch Today**

**Economy**

Time	Event	Impact	Actual	Dev 	Consensus	Previous
FRIDAY, MARCH 10						
13:30	 <b>USD</b> Average Hourly Earnings (MoM)(Feb)	<div><div></div></div>	-	-	0.3%	0.3% 
13:30	 <b>USD</b> Average Hourly Earnings (YoY)(Feb)	<div><div></div></div>	-	-	4.7%	4.4% 
13:30	 <b>USD</b> Average Weekly Hours(Feb)	<div><div></div></div>	-	-	34.6	34.7 
13:30	 <b>USD</b> Labor Force Participation Rate(Feb)	<div><div></div></div>	-	-	62.3%	62.4% 
13:30	 <b>USD</b> Nonfarm Payrolls(Feb)	<div><div></div></div>	-	-	205K	517K 
13:30	 <b>USD</b> U6 Underemployment Rate(Feb)	<div><div></div></div>	-	-	6.5%	6.6% 
13:30	 <b>USD</b> Unemployment Rate(Feb)	<div><div></div></div>	-	-	3.4%	3.4% 
18:00	 <b>USD</b> Baker Hughes US Oil Rig Count	<div><div></div></div>	-	-	-	592 
19:00	 <b>USD</b> Monthly Budget Statement(Feb)	<div><div></div></div>	-	-	\$-256B	\$-39B 
20:30	 <b>USD</b> CFTC Gold NC Net Positions	<div><div></div></div>	-	-	- \$128.8K	
20:30	 <b>USD</b> CFTC Oil NC Net Positions	<div><div></div></div>	-	-	- 224.2K	
20:30	 <b>USD</b> CFTC S&P 500 NC Net Positions	<div><div></div></div>	-	-	- \$-217.5K	
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## Earnings

	Company	Actual	Estimate	Growth	Surprise
				Show only confirmed?	
✓ <b>KT</b>	KT Corporation	<b>\$0.34</b>	\$4.85 B	-	-3.4%
✓ <b>JKS</b>	JinkoSolar Holding C...	<b>\$0.85</b>	\$1.45	\$3.81 B	48.2%
✓ <b>ERJ</b>	Embraer	BMO	\$0.30	\$1.99 B	52.9%
✓ <b>BKE</b>	Buckle Inc	6:50 AM ET	-	\$385.22 M	1.1%
<b>XELA</b>	Exela Technologies, I...	4:35 PM ET	(\$0.25)	\$303.84 M	3.2%
<b>FUTU</b>	Futu Holdings Ltd	BMO	-	\$237.10 M	15.4%
✓ <b>CNTY</b>	Century Casinos, Inc.	6:00 AM ET	\$0.02	\$104.18 M	-2.9%
✓ <b>GENI</b>	Genius Sports Limited	7:00 AM ET	(\$0.11)	\$104.35 M	24.2%
✓ <b>TH</b>	Target Hospitality Corp.	6:45 AM ET	\$0.39	\$148.27 M	81.5%
<b>HSON</b>	Hudson Global, Inc.	8:30 AM ET	\$0.08	\$48.37 M	-3.4%
<b>UBA</b>	Urstadt Biddle Proper...	AMC	\$0.36	\$34.90 M	-1.8%
✓ <b>SUNW</b>	Sunworks, Inc.	BMO	(\$0.12)	\$40.37 M	27.5%

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## Market Cracks Important Support

Yesterday, news that SVB Financial Group was taking *steps to bolster its financial position.* That included a highly dilutive stock offering and a panicked asset sale that sparked fears of a liquidity crisis at one of the biggest and original funding providers to the Venture Capital industry. The fear spread through other regional banks as a concern of *one roach in the kitchen?* may mean a lot more at risk. The ETF of Regional Banks (KRE) dropped sharply.

SPDR S&P Regional Banking ETF, 1D O56.55 H56.86 L52.91 C53.02 -4.68 (-8.11%)

Moving Average Double (50, 200, Simple) 60.76 61.62



TradingView

SPDR S&P Regional Banking ETF, 1D O56.55 H56.86 L52.91 C53.02 -4.68 (-8.11%)

Moving Average Double (50, 200, Simple) 60.76 61.62



The crack in regional banks is likely only just starting as the Fed continues to hike interest rates, leading to more underperforming loans and reduced funding. Unlike the big banks, which have access to capital markets and trading revenues to offset traditional banking incomes, smaller banks have a lot of exposure to real estate, particularly commercial.

***“Banks – and especially small banks – are now sitting with reserves pretty much at their lowest comfort level.”*** There is not much of a cash-to-asset cushion left for small banks as a whole, so a funding crisis can easily get rolling if large depositors decide too many loans in commercial real estate and other areas are about to go bad.***“The Fed will make funds available to keep these banks afloat, but that alone will get some push-back from Congress because of the increased concentration of bank deposits in an increasingly smaller number of banks.”*** Steven Blitz, TS Lombard

With that, the market dropped about 1.85% yesterday as concerns of a contagion spread through the financial sector, and given its large weight in the index, contributed to the selloff.

Today is critical for the markets to muster a bit of a reflexive rally to retake the broken trend line and the 200-DMA, which is key support. The selloff yesterday also kept sell signals intact. A weaker-than-expected employment number could provide a lift if the bulls get any data to support the hope of a *“pivot”* by the Fed.



TradingView





Today will be a critical test of broken support. Stay tuned.



## Employment Preview

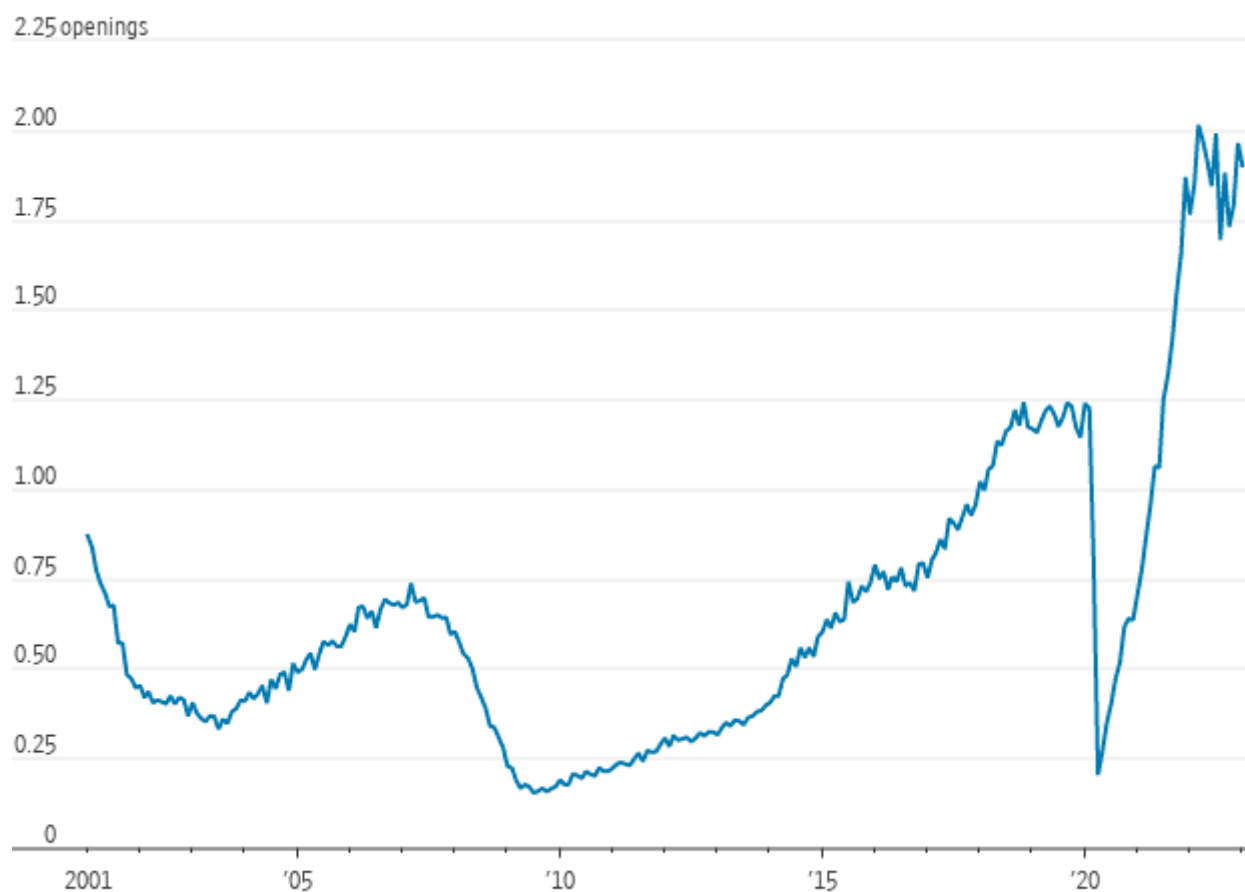
On Wednesday, ADP and the JOLTs report gave investors a preview of what to expect in this morning's BLS labor report.

ADP reported payrolls grew by 242k, more than double last month's +119k and estimates of 200k. Small businesses lost employees, while large ones added jobs. Today's Tweet of the Day, shown below, sheds light on why small business employment continues to decline while employment is generally rising for midsize and large companies. Once again, the leisure and hospitality sectors added the most jobs. ADP wage growth showed a year-over-year gain of 7.2%, .10% below last month's level, but likely way too high for the Fed's liking.

JOLTs showed similar strength but contained concerning data points. The number of job openings fell from 11.234 million to 10.824 million. The graph below shows that the ratio of job openings to unemployed workers remains well above the levels of the last 20 years.

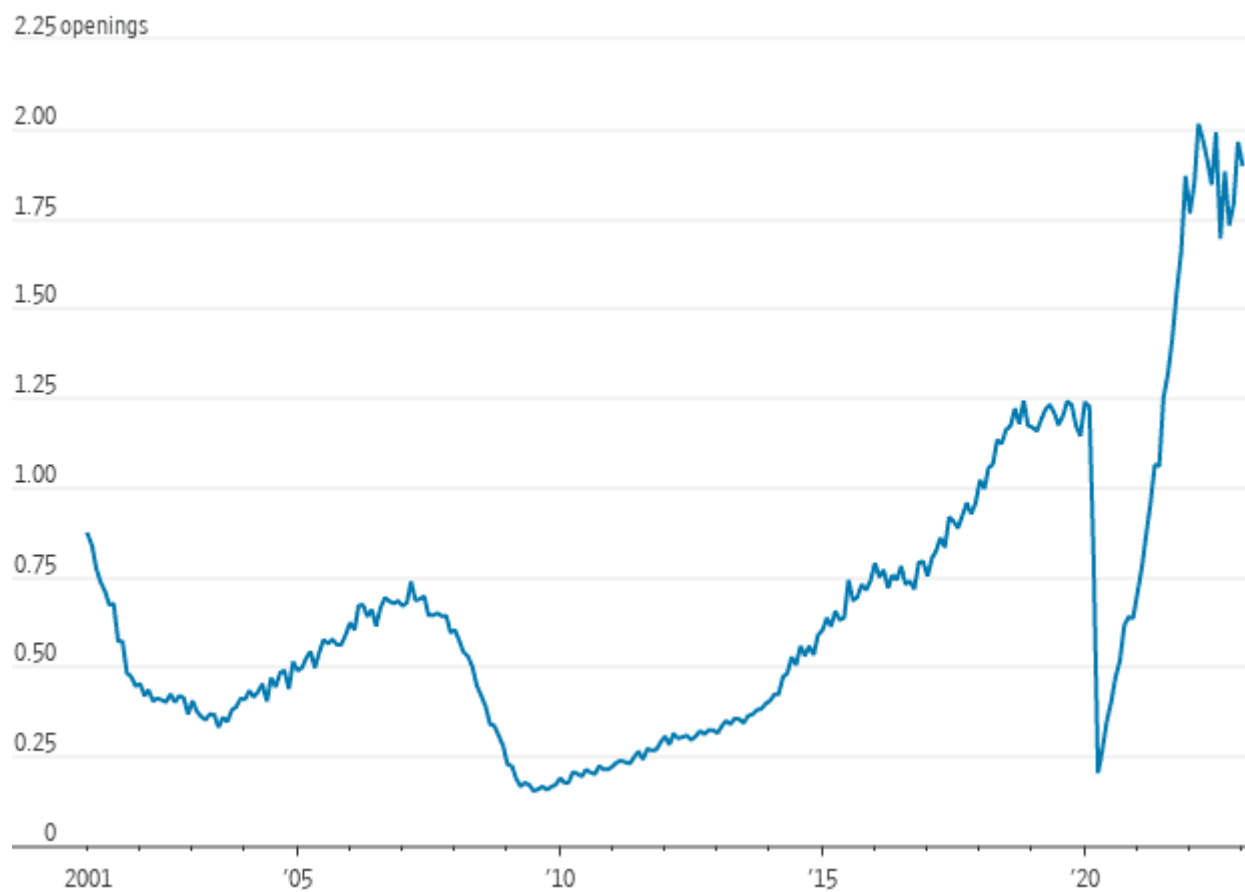
Of concern, 241k people were laid off last month. That is the fourth-highest monthly increase in 20 years. Also worrisome, construction job openings fell by 240k. The third graph below shows that last month's decline in construction job openings is almost three times larger than the second-worst decline in the last 20 years. Construction employment usually leads the broader labor market because it is very interest rate sensitive. Might the interest rate hike lag finally be catching up to the economy? Keep an eye on the construction employment in today's BLS report.

## Ratio of job openings to unemployed workers

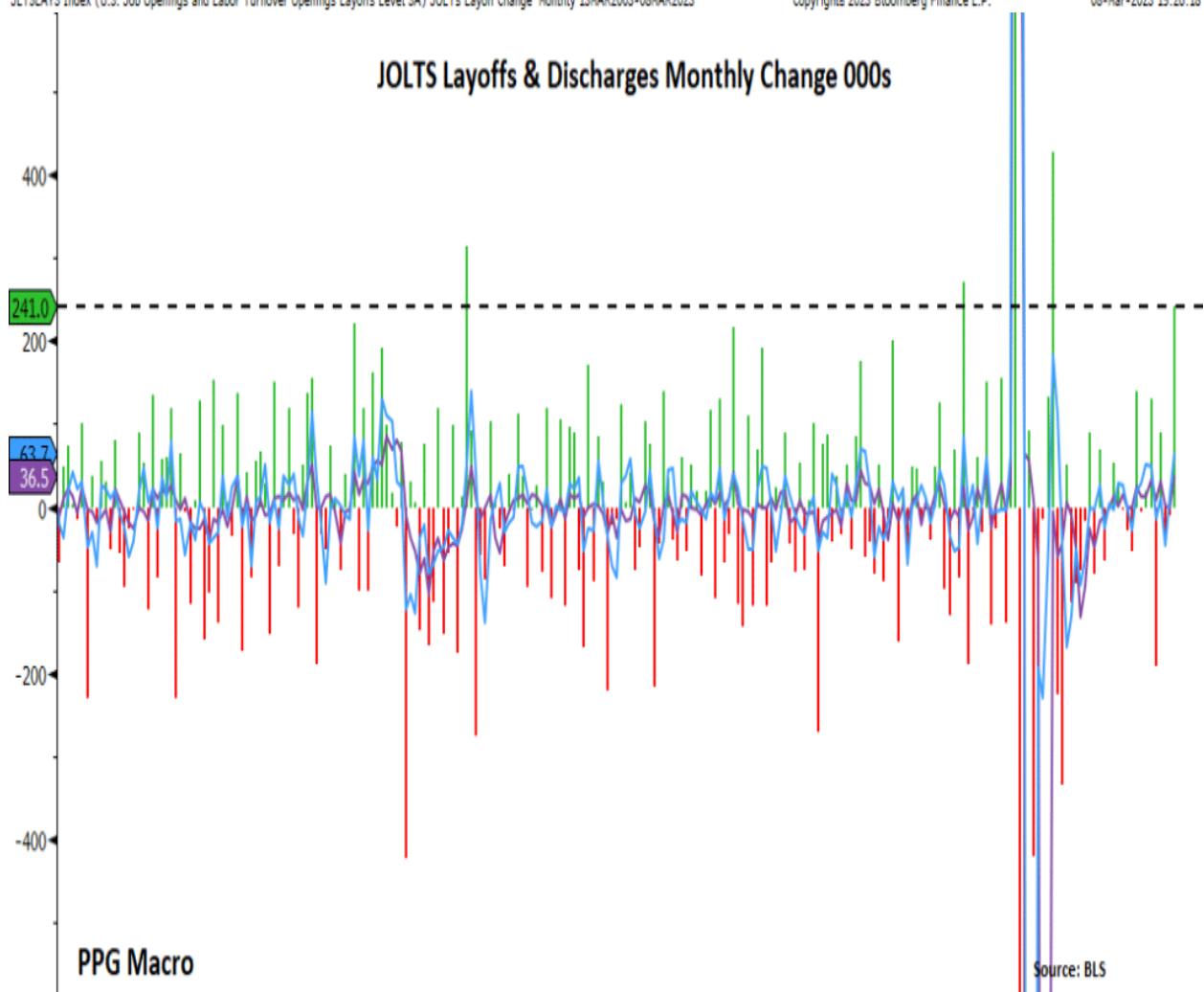
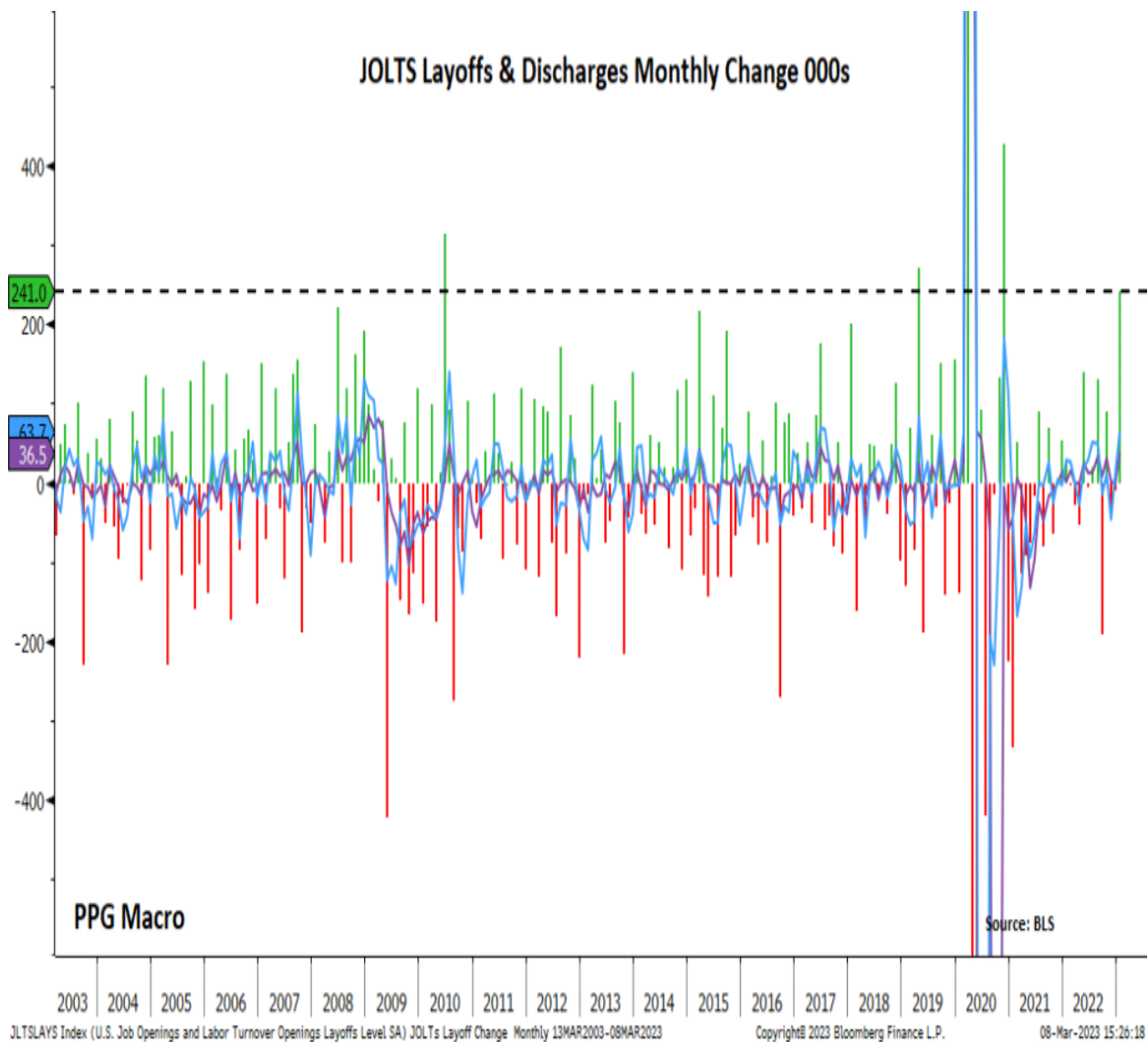


Source: Labor Department via St. Louis Fed

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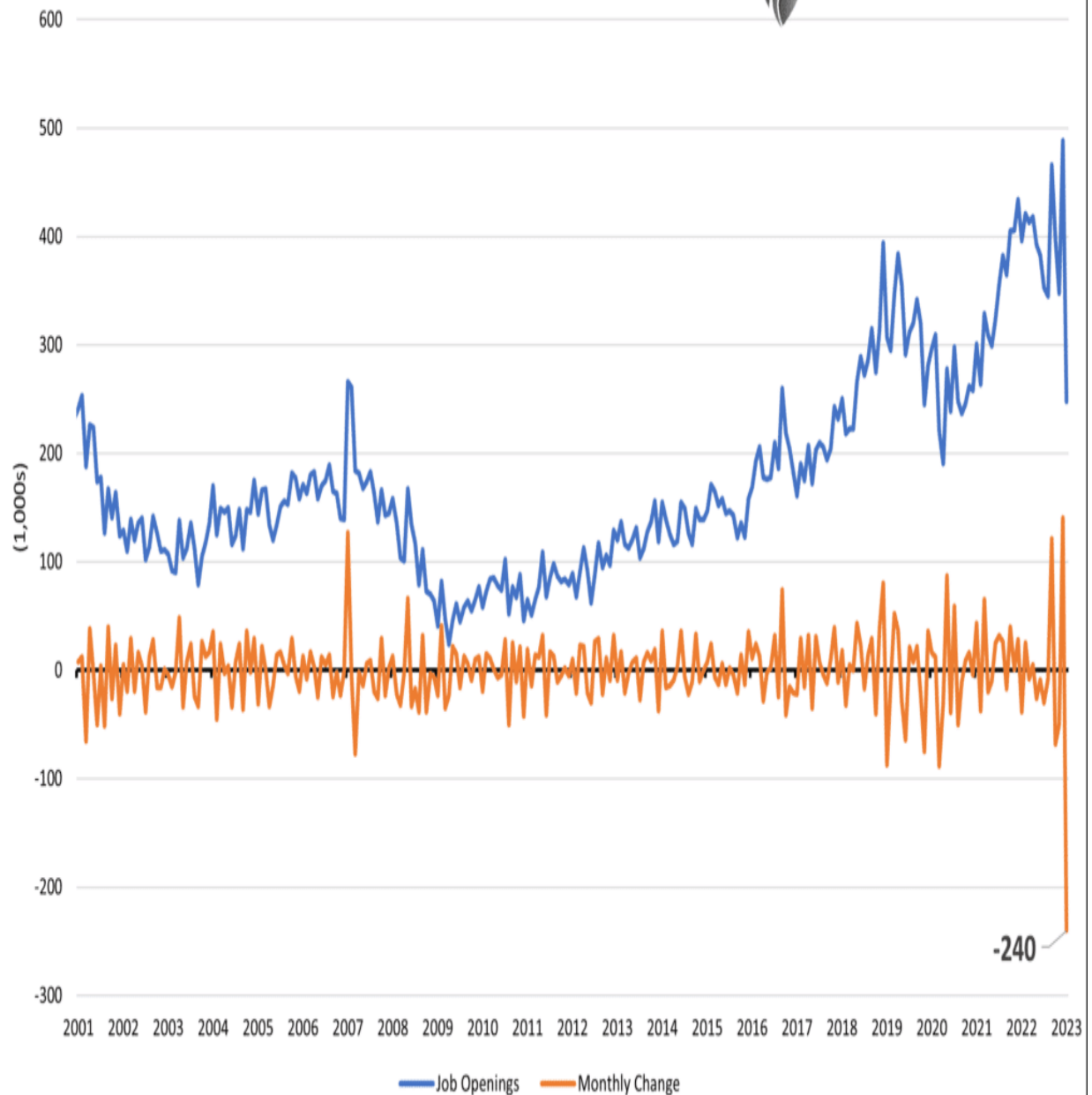
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## Job Openings Construction Industry



Real Investment Advice



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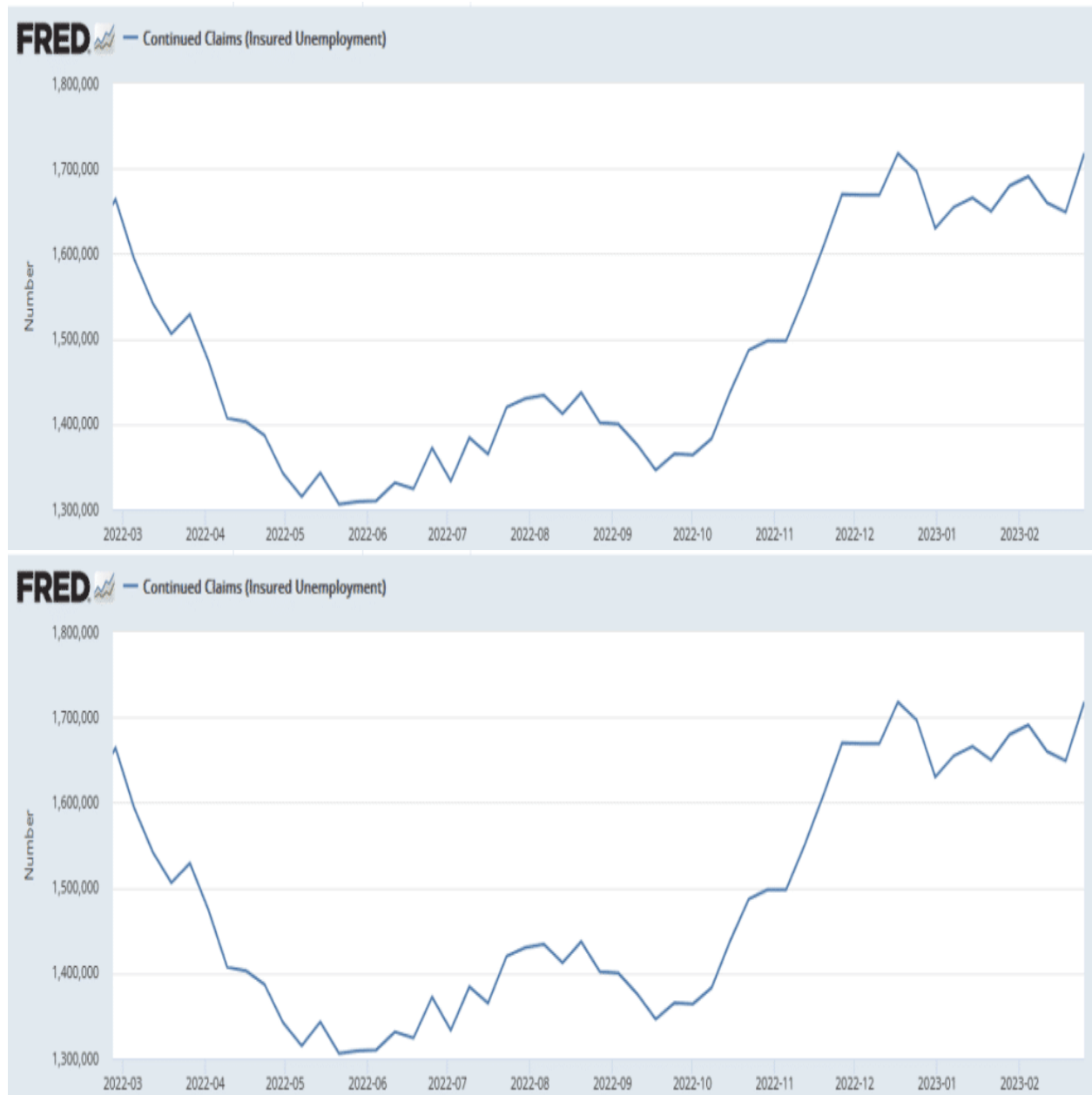


## Continuing Jobless Claims

Continuing jobless claims is the number of people that filed initial jobless claims but unable to find a new job. Increasing continuing claims is often a leading indicator of weakness in the labor market.

Continuing claims rose this week to 1.718 million from 1.649 million. The matches the high we saw in mid-December. One number does not make a trend. But, if continuing claims continue upward, we should expect the unemployment rate to increase.

The graph below shows that continued claims match their highest level in over a year. However, today's data is only on par with pre-pandemic levels.



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## Will Economists Come Up Short Again on Payrolls?

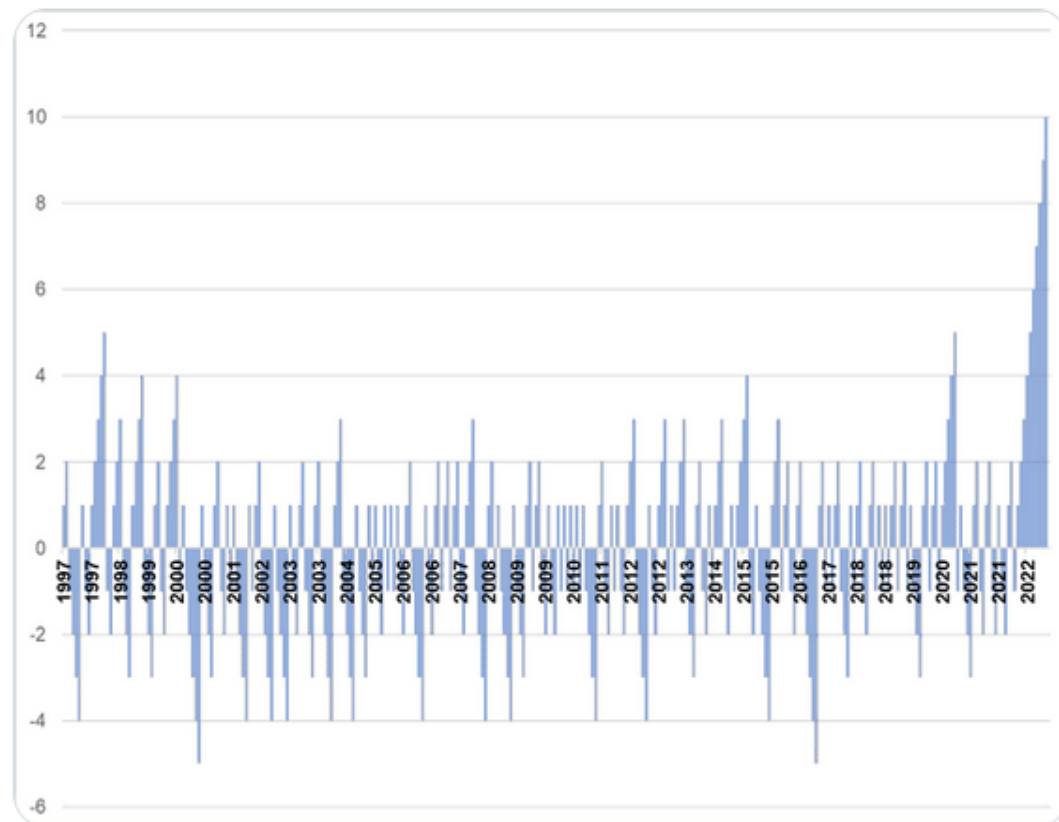
The graph and tweet below point to the amazing streak economists have had in underestimating the strength of the labor market. After reporting 517k new jobs last month, will today's 223k estimate be short again?



**Brent Donnelly** @donnaely\_brent · Mar 7

This chart has no forecasting value but it's pretty amazing.

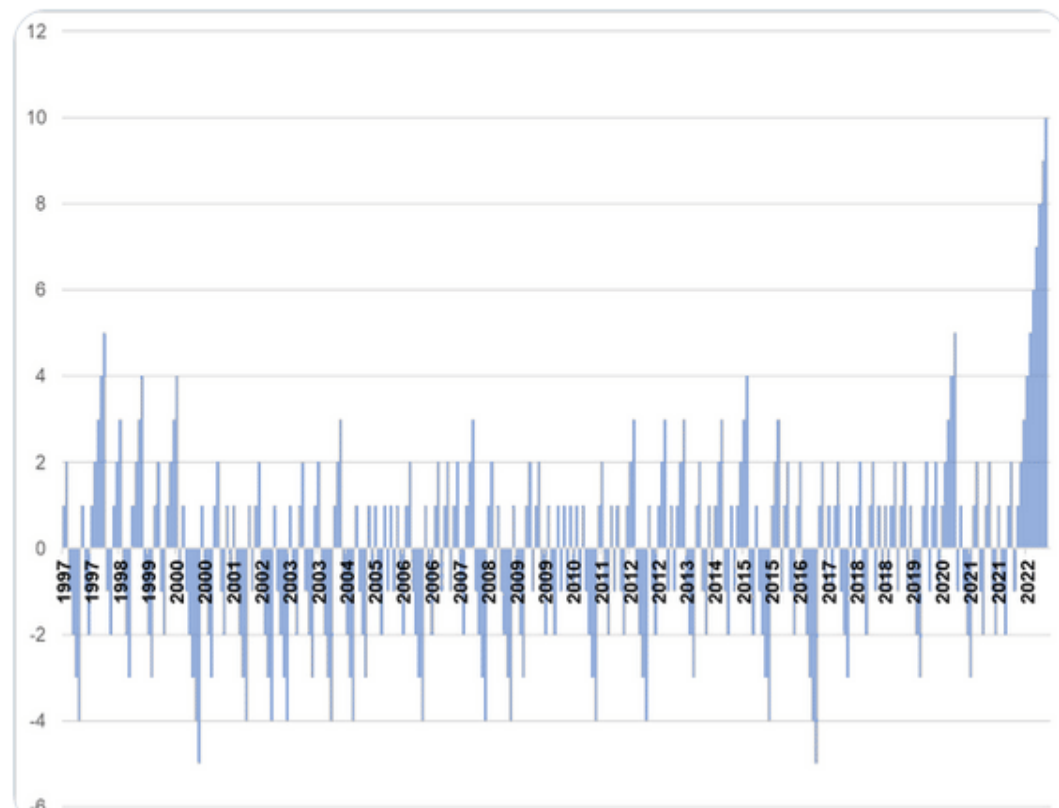
Consecutive economist estimate misses in NFP since 1997. Current streak: 10 in a row stronger than expected.



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## Tweet of the Day



**Ayesha Tariq, CFA**

@AyeshaTariq

...

Smaller companies tend to need more working capital financing. Many of the loans are on floating rates.

So, it's no surprise that when rates increase and conditions become tighter, smaller firms tend to layoff people.

### Rising Rates and Small Firm Employment

Thousand of jobs at small firms shed as the US 10-year note rose



Source: ADP

**Bloomberg**

2:27 AM · Mar 9, 2023 · 19.5K Views



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@AyeshaTariq

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